

FIELD SERVICE AND ON-SITE TESTING RATES

This Quotation and any resulting sale are conditional on the terms and conditions set forth below. Any additional or different terms or conditions submitted by Buyer shall be deemed objected to by Seller and shall be of no effect nor in any circumstance binding upon Seller unless accepted by Seller in writing. If Buyer objects to any of the terms and conditions, said objection must be specifically brought to the attention of Seller by Buyer by a written instrument separate from any purchase order or other printed form of Buyer. Said objections shall be deemed proposals for different terms and conditions and may be accepted only by a writing executed by an authorized representative of Seller.

Definition of Field Service: Field Service is technical advice and counsel that is based upon current engineering manufacturing installation and operating practices and knowledge of and related to the equipment involved as may be used in work performed by others. Field Service excludes any supervision management regulation, arbitration, and/or measurement of the Buyer's personnel agents, or contractors and any work related thereto. Field Service also excludes any responsibility for the planning scheduling, monitoring or management of the work.

Available Services: Plot Equipment Assistance, Start-Up/Installation, Assistance Service Call

Rates (Per Person): The following flat rates apply to the services of a Field Service Representative for advice and consultation in the erection, operation, and maintenance of Seller's equipment:

Hourly (Min 8 hours)	Weekdays		Saturdays		Sundays & Holidays	
Service Specialist	\$1,200	day	\$1,600	day	\$2,400	day
Travel to/from Site	\$800	day	\$1,200	day	\$1,600	day
Overtime (All work in excess of 8 hours in a work day)						
Service Specialist	\$225	hr.	\$300	hr.	\$350	hr.

The minimum field service charge is the applicable daily rate. Rates are applicable from the time of the Field Service Representative's departure to the time of his return to his home base.

Standby Rates: In the event the Buyer requires the Seller's Field Service Representative to "standby," Buyer will be charged the rates shown above Standby is defined as available for work "on call" by the customer.

Expenses: Airfare, ground transport, meals, lodging, communications, etc. all invoiced at cost + 10%.

Scheduling: Rates assume adequate notice and availability of specialist / engineers and will only occur after receipt of a purchase order. Please contact Verantis for scheduling emergency services.

Spare Parts: Service Spare Kits available at a 10% discount when utilizing Seller's Field Service Representative. Maintain your spare parts inventory and avoid downtime delays by having parts on hand.

Additional Services Available: Professional Chemical Lab, Independent Testing, and International Services. Call for details.

Cancellation: Any cancellation/rescheduling may incur addition costs such as ticket change fees/cancellation, hotels, car rentals, etc. All excess charges will be invoice at cost + 10%.